

Lars Andersen, Esq.

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## Lars Andersen

Corporate/Commercial Attorney

Lars Andersen possesses more than 30 years of corporate counsel experience in drafting and negotiating documentation for a multitude of business needs, including:

- Retail and commercial office space leases
- Consulting services and independent contractor agreements
- Employment, hire, severance, and non-compete agreements
- Website terms of use and privacy policy
- "Clickwrap" online license agreements
- Software license, maintenance, escrow, distribution, development, reselling, IT systems and cloud outsourcing/management, and related technology/IP transactions
- Merger and acquisition transactions
- Credit facility, loans and financing commitments
- Business entity governance (including partnership, shareholder, and LLC operating agreements; corporate bylaws and articles)

While this representative sample highlights Lars's breadth of substantive experience, it doesn't convey the quality of the relationships he builds through his relaxed yet professional approach.

Lars has represented a diverse variety of companies and non-profits, ranging from regional organizations to large national and international firms. Lars started his legal career with a medium-sized Washington, DC law firm, and later worked as in-house counsel with Watson Wyatt & Company (now Willis Towers Watson, an international consulting and insurance brokerage firm). Later, he was a member of the legal department of MCI Systemshouse (a systems integrator and IT outsource services vendor).

Why incur law firm billings of \$400+ an hour (especially given that you are likely getting comparatively inexperienced "associate" counsel on your project)? Why use an attorney who doesn't have many years of relevant, focused experience?

Lars's competitive rates are a fraction of those typically charged by law firms for comparable counsel. His sensible rates keep his clients happy, and his valued counsel, strategic input, and expeditious turnaround keep them coming back.

*Give him a call to discuss your matter.*

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